

1	Name of Organisation	Plan Realty Consulting
2	Web Site	www.planrealty.in
3	Eligibility	MBA/Graduation/Diploma
4	Location	Gurgaon
5	Position Offered	BDO/Sr. Executive/CRM/telecalling

1. Company Profile:

We at Plan Realty Consulting are engaged and acclaimed in real estate business as consultants and we are constantly striving to enhance our customer experience. Our company is singularly guided by a shared belief that excellence, accountability, independence and passion are what matter most. We are dynamic, self-made individuals and each member of the team is dedicated in giving the buyer an experience unlike any typical real estate transaction. We built the company out of experienced professionals from different organization, hiring motivated employees who share the same zeal as us, with a goal to scale unparalleled heights; when everyone said it would take forever and cost a fortune. We're believers and are not afraid of not trying. We are out to make perception change in minds of customers and our first commitment has always been to clients. We cater to individuals, business houses as well as corporate clients. We have a cordial bond with several key players in the business who hold a significant presence in the market which help us get better deals in the market. Our Modus Operandi is to serve our clients with a mix of Expertise, Knowledge, Responsibility & Transparency.

2. Job Description:

- Understanding property requirements of prospects through emails or phone and providing relevant data/ information about existing clients/new projects.
- Meeting with customers and clients giving them various investment proposals, briefing them about the product, convincing the customers.
- Regular coordination with builders/brokers and maintaining healthy relationship with them.
- Providing after sales support to the clients and maintaining healthy relationship with them
- Exploring the new investment avenues through Market Research.

3. Candidate Profile:-

- Should be immediate joiner.
- Graduate/Under Graduate/ Diploma
- Able to handle sales/marketing process
- Candidates should have Strong ownership attitude, highly motivated and able to take responsibilities.
- Driving should be known and owning a vehicle (two-wheeler) will be given a preference for boys only.
- Should be computer savvy.

Salary will be up to 3 LPA+ Huge incentive

Thanks & Regards : -

Kanishka – Human Resource

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