

## **JOB DESCRIPTION FOR FURMATS**

**Name of the Company:** FURMATS

**Location:** Client Location, Delhi

**Designation-** Sales Trainee Engineers

**Qualification:** B.Tech or Diploma-Mechanical

**Experience:** Fresher

**Description of Job:**

- 1) To be focusing for Sales/marketing to industries, like Steel, Cement, Power, Sugar industry
- 2) Market Mapping and Sales of industrial products, esp. any of products of Group focus including Refractories, Thermal insulation, Ceramic Fibre/ Calcium Silicate/ Rockwool insulations), Ferro Alloys and Specialty Products like Iron/Metal Powders, Welding Electrodes, Abrasives etc
- 3) Avid in learning and being part of sales activities and enthusiastic about regular travelling for markets identification, market development, meeting with end clients/user for helping with best of solutions
- 4) To have confidence in self, for long term association and working with company and zealous towards mutual growth
- 5) Good Communications Skills, esp. English and Hindi and pleasing personality
- 6) Graduation preferably from Science (BSc) / Engineering (BTech – Ceramics/Chemicals being preference) Background/ Diploma in Mechanical/Chemical/Civil/Electrical
- 7) Having own transportation for local commuting (optional)
- 8) Joining on immediate basis for reporting into Delhi HO from regional locations/setups in areas including Rajasthan Kolkata, Ahmedabad, Orissa

**Profile of the company:** We are a three decades old group with operations in multiple locations in India. We deal in Industrial Products that are used in Iron & Steel, Sugar, Cement, Paper, Power, Fertilizer, Automobile, Petro-Chemical Industries. Our varied technical expertise across the services and platforms enable us to offer the best of solutions with a dash of value add to our clients

**Salary :** Negotiable

**Company Website :** [www.furmats.com](http://www.furmats.com) , [www.reframat.co](http://www.reframat.co)

## **STEPS TO BE FOLLOWED FOR REGISTRATION**

All applicants should get themselves registered on link <http://shorturl.at/ahinX>

**NOTE:** All interested students can directly report to the client location in formals with Resume and required Testimonials. An interested and eligible students need to share the details with **FPC** by **5th Mar'20 (1 pm)**.